

## CITY COUNCIL AGENDA MEMORANDUM

### **SUBJECT**

Resolution No. 8734 authorizing execution of a four-year general services contract with Natural Start Preschool for the operation and management of a preschool program at South Bellevue Community Center.

### **FISCAL IMPACT**

This agreement authorizes the City to contract with Natural Start Preschool to provide a fee-based educational program for preschool-age children with an emphasis on health, wellness, and an appreciation for outdoors in addition to kindergarten readiness. The contract will extend from July 1, 2014 through June 30, 2018, and has a total estimated value to the contractor of \$671,600 over a four-year period. The City will remit to Natural Start Preschool a percentage of gross revenue (72%) for registration and tuition fees. The City would retain 28% of gross revenue or approximately \$261,000 over the same period. The revenues and expenses associated with operating the preschool program are included in the adopted 2013-2014 Operating Budget, and funds for future years will be requested in 2015-2016 budget process.

### **STAFF CONTACTS**

Shelley Brittingham, Assistant Director, 452-5213

Brad Bennett, Program Manager, 452-2813

*Parks & Community Services Department*

### **POLICY CONSIDERATION**

#### City Contracting Policies:

Bellevue City Code 4.28 provides for the fair and equitable treatment of persons in the purchasing process. Because of the aggregate value of this contract, Council approval is required.

### **BACKGROUND**

A National Forum on Children and Nature report suggests that the growing decline in children's health is directly linked to a disconnection from nature and outdoor activity. This trend, if left unattended, will result in future generations of adults that are less healthy, productive, and able to value and protect our natural resources. The Institute on Medicine says that approximately 17% of US children, age 2-19 years, are obese, which has more than tripled over the past 30 years.

South Bellevue Community Center opened in late 2005 with four guiding principles to serve and benefit residents living in communities south of I-90. The principles include: 1) being a gathering place for community and family celebrations; 2) being accessible to all user groups; 3) being a multi- and inter-generational facility; and 4) building healthy individuals and families.

The primary purpose of providing a preschool program at South Bellevue Community Center is to meet the demand of providing age-appropriate learning opportunities in our community, but also to engage children with exercise, health, and wellness activities associated with nature and using outdoors as a classroom, in addition to their social and intellectual development needs.

The Boys & Girls Clubs of Bellevue (“The Club”), a major partner and service provider at South Bellevue Community Center, operated a small preschool through the 2007-2008 school year. The Club stopped offering this program following staffing cuts. The Club supported the City’s interest in pursuing a contractor to operate a preschool program with an emphasis in nature and fitness.

Natural Start Preschool will operate and manage the preschool program and will receive 72% of all revenue generated from the program. The City will receive 28% of gross revenue. The contract will be reviewed annually to discuss operational and marketing goals.

**CONTRACTOR SELECTION**

Consistent with City contracting policy, a request for proposal (RFP No. 13218) was issued in October 10, 2013 for the purpose of soliciting competitive proposals from qualified operators of preschool programs. As a result of this competitive process, one operator responded, and it is identified as the preferred vendor.

**EFFECTIVE DATE**

If adopted by Council, this Resolution will become effective immediately. The contract will become effective July 1, 2014.

**OPTIONS**

1. Adopt Resolution No. 8734 authorizing execution of a four-year general services contract with Natural Start Preschool for the operation and management of a preschool program at South Bellevue Community Center.
2. Do not adopt Resolution No. 8734, and provide alternative direction to staff.

**RECOMMENDATION**

Adopt Resolution No. 8734 authorizing execution of a four-year general services contract with Natural Start Preschool, with a value of \$671,600, for the operation and management of a preschool program at South Bellevue Community Center.

**MOTION**

Move to adopt Resolution No. 8734 authorizing execution of a four-year general services contract with Natural Start Preschool, with a value of \$671,600, for the operation and management of a preschool program at South Bellevue Community Center.

**ATTACHMENT**

Proposed Resolution No. 8734

**AVAILABLE IN COUNCIL OFFICE**

Copy of Contract

CITY OF BELLEVUE, WASHINGTON

RESOLUTION NO. 8734

A RESOLUTION authorizing execution of a four-year general services contract with the Natural Start Preschool, in an amount not to exceed \$671,600, for the operation and management of a preschool program at South Bellevue Community Center.

THE CITY COUNCIL OF THE CITY OF BELLEVUE, WASHINGTON, DOES RESOLVE AS FOLLOWS:

Section 1. The City Manager or his designee is hereby authorized to execute a four-year general services contract with the Natural Start Preschool, in an amount not to exceed \$671,600, for the operation and management of a preschool program offered at South Bellevue Community Center, a copy of which contract has been given Clerk's Receiving No. \_\_\_\_\_.

Passed by the City Council this \_\_\_\_\_ day of \_\_\_\_\_, 2014, and signed in authentication of its passage this \_\_\_\_\_ day of \_\_\_\_\_, 2014.

(SEAL)

\_\_\_\_\_  
Claudia Balducci, Mayor

Attest:

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Myrna L. Basich, City Clerk