

**RFP # 13040**  
City of Bellevue  
**SOLID WASTE COLLECTION**  
Released: April 15, 2013  
**ADDENDUM #1**

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**Submittal Due Date: Thursday, June 13, 2013 by 2:00 pm**

**Notices:**

1. Please remember to acknowledge receipt of this Addendum on the appropriate place on your Form 5 – Certification of Proposal – Declaration and Understanding.
2. Follow-up questions raised as a result of this addendum may be submitted to Elaine Borjeson at [eborjeson@bellevuewa.gov](mailto:eborjeson@bellevuewa.gov) by **8:00 am local time May 22, 2013**.

**Responses to Proponent Questions:**

**Q1.** Could the City please provide the disposal component of the rate structure (lbs/home and lbs/container) in effect for 2013 under the current contract?

*A1. See table below for 2012 data, which was supplied by the current contractor, and has not been audited.*

| 2012 Pounds per Unit                                      | Pounds |
|-----------------------------------------------------------|--------|
| <b><u>Residential Service</u></b>                         |        |
| 19 gal can                                                | 8.36   |
| 1 can                                                     | 18.13  |
| 2 cans                                                    | 28.93  |
| 3 cans                                                    | 43.00  |
| Additional 32 gal cans                                    | 18.13  |
| 1 32 gal cart                                             | 18.13  |
| 1 60 gal cart                                             | 28.93  |
| 1 90 gal cart                                             | 43.00  |
| Extras                                                    | 14.41  |
| <b><u>On-Call Bulky Waste Collection per pick-up:</u></b> |        |
| Appliances (non-refrigerant)                              | 150    |
| Refrigerator/Freezer                                      | 250    |
| Sofa                                                      | 200    |
| Chair                                                     | 100    |
| Mattress or Box Springs                                   | 100    |
| Tires: Auto/Light Truck                                   | 20     |
| Bus/Heavy Truck                                           | 70     |
| Add'l for Rims or Wheels                                  | 15     |
| Computer CPU and Monitor                                  | 10     |
| Miscellaneous, per cubic yard                             | 100    |
| <b><u>Commercial Service Weekly</u></b>                   |        |
| 1 32 Gal Can (first can)                                  | 17.47  |
| each additional can                                       | 17.47  |
| 1 32/35 Gal Cart (first cart)                             | 17.47  |
| each additional cart                                      | 17.47  |

| <b>2012 Pounds per Unit</b>                | <b>Pounds</b> |
|--------------------------------------------|---------------|
| 1 60/64 Gal Cart (first cart)              | 30.57         |
| each additional cart                       | 30.57         |
| 1 90/96 Gal Cart (first cart)              | 48.04         |
| each additional cart                       | 48.04         |
| Extra 32 Gal Can/Bag unit (each)           | 11.50         |
| Extra Un-compacted Cu Yard/Pickup          | 87.80         |
| <b>Miscellaneous Services:</b>             |               |
| Return Trip                                | 0.00          |
| Carry-Out Service (per can)                | 0.00          |
| Redelivery                                 | 0.00          |
| Roll-Out Container                         | 0.00          |
| Disconnect Hydraulics                      | 0.00          |
| Unlock Container                           | 0.00          |
| Steam Cleaning (per yard)                  | 0.00          |
| <b>Commercial Un-compacted Containers:</b> |               |
| <b>1 Yard</b>                              |               |
| 1 yard (on call, per pickup)               | 87.80         |
| 1 pickup weekly (per container)            | 87.80         |
| 2 pickups weekly (per container)           | 175.60        |
| 3 pickups weekly (per container)           | 263.40        |
| 4 pickups weekly (per container)           | 351.20        |
| 5 pickups weekly (per container)           | 439.00        |
| 6 pickups weekly (per container)           | 526.80        |
| <b>1.25 Yard</b>                           |               |
| 1.25 yard (on call, per pickup)            | 109.75        |
| 1 pickup weekly (per container)            | 109.75        |
| 2 pickups weekly (per container)           | 219.50        |
| 3 pickups weekly (per container)           | 329.25        |
| 4 pickups weekly (per container)           | 439.00        |
| 5 pickups weekly (per container)           | 548.75        |
| 6 pickups weekly (per container)           | 658.50        |
| <b>2 Yard</b>                              |               |
| 2 yard (on call, per pickup)               | 175.60        |
| 1 pickup weekly (per container)            | 175.60        |
| 2 pickups weekly (per container)           | 351.20        |
| 3 pickups weekly (per container)           | 526.80        |
| 4 pickups weekly (per container)           | 702.40        |
| 5 pickups weekly (per container)           | 878.00        |
| 6 pickups weekly (per container)           | 1053.60       |
| <b>3 Yard</b>                              |               |
| 3 yard (on call, per pickup)               | 263.40        |
| 1 pickup weekly (per container)            | 263.40        |
| 2 pickups weekly (per container)           | 526.80        |
| 3 pickups weekly (per container)           | 790.20        |
| 4 pickups weekly (per container)           | 1053.60       |
| 5 pickups weekly (per container)           | 1317.00       |
| 6 pickups weekly (per container)           | 1580.40       |
| <b>4 Yard</b>                              |               |
| 4 yard (on call, per pickup)               | 351.20        |
| 1 pickup weekly (per container)            | 351.20        |

| 2012 Pounds per Unit                                       | Pounds  |
|------------------------------------------------------------|---------|
| 2 pickups weekly (per container)                           | 702.40  |
| 3 pickups weekly (per container)                           | 1053.60 |
| 4 pickups weekly (per container)                           | 1404.80 |
| 5 pickups weekly (per container)                           | 1756.00 |
| 6 pickups weekly (per container)                           | 2107.20 |
| <b>6 Yard</b>                                              |         |
| 6 yard (on call, per pickup)                               | 526.80  |
| 1 pickup weekly (per container)                            | 526.80  |
| 2 pickups weekly (per container)                           | 1053.60 |
| 3 pickups weekly (per container)                           | 1580.40 |
| 4 pickups weekly (per container)                           | 2107.20 |
| 5 pickups weekly (per container)                           | 2634.00 |
| 6 pickups weekly (per container)                           | 3160.80 |
| <b>8 Yard</b>                                              |         |
| 8 yard (on call, per pickup)                               | 702.40  |
| 1 pickup weekly (per container)                            | 702.40  |
| 2 pickups weekly (per container)                           | 1404.80 |
| 3 pickups weekly (per container)                           | 2107.20 |
| 4 pickups weekly (per container)                           | 2809.60 |
| 5 pickups weekly (per container)                           | 3512.00 |
| 6 pickups weekly (per container)                           | 4214.40 |
| <b>Compacted Containers:</b>                               |         |
| 1 Cu Yard Container                                        | 307.30  |
| 1.5 Cu Yard Container                                      | 460.95  |
| 2 Cu Yard Container                                        | 614.60  |
| 3 Cu Yard Container                                        | 921.90  |
| 4 Cu Yard Container                                        | 1229.20 |
| 6 Cu Yard Container                                        | 1843.80 |
| <b><u>Temporary Front-Loader Container Collection:</u></b> |         |
| Temp 2 Yard Container (haul fee)                           | 175.60  |
| Temp 4 Yard Container (haul fee)                           | 351.20  |
| Temp 6 Yard Container (haul fee)                           | 526.80  |

**Q2.** Can the City provide us with the average number of on-call detachable container hauls per month for the on-call detachable container counts listed on Form 2A?

*A2. See table below for 2012 data, which was supplied by the current contractor, and has not been audited.*

| Commercial Service              | 2012 Average Number of Customers | 2012 Average Number of Containers | 2012 Average Number of Hauls per month |
|---------------------------------|----------------------------------|-----------------------------------|----------------------------------------|
| <b>1 Yard</b>                   |                                  |                                   |                                        |
| 1 yard (on call, per pickup)    | 6                                | 6                                 | 1                                      |
| <b>1.25 Yard</b>                |                                  |                                   |                                        |
| 1.25 yard (on call, per pickup) | 5                                | 5                                 | 4                                      |
| <b>2 Yard</b>                   |                                  |                                   |                                        |
| 2 yard (on call, per pickup)    | 7                                | 7                                 | 2                                      |

| <b>Commercial Service</b>                           | <b>2012 Average Number of Customers</b> | <b>2012 Average Number of Containers</b> | <b>2012 Average Number of Hauls per month</b> |
|-----------------------------------------------------|-----------------------------------------|------------------------------------------|-----------------------------------------------|
| <b>3 Yard</b>                                       |                                         |                                          |                                               |
| 3 yard (on call, per pickup)                        | 3                                       | 3                                        | 1                                             |
| <b>4 Yard</b>                                       |                                         |                                          |                                               |
| 4 yard (on call, per pickup)                        | 10                                      | 10                                       | 2                                             |
| <b>6 Yard</b>                                       |                                         |                                          |                                               |
| 6 yard (on call, per pickup)                        | 5                                       | 5                                        | 5                                             |
| <b>8 Yard</b>                                       |                                         |                                          |                                               |
| 8 yard (on call, per pickup)                        | 7                                       | 7                                        | 6                                             |
| <b>Compacted Containers:</b>                        |                                         |                                          |                                               |
| 2 yard (on call, per pickup)                        |                                         |                                          |                                               |
| 4 yard (on call, per pickup)                        | 1                                       | 4                                        | 8                                             |
| 6 yard (on call, per pickup)                        | 2                                       | 2                                        | 6                                             |
| <b>Yardwaste</b>                                    |                                         |                                          |                                               |
| 1-90 Gal Cart, (on call, per pickup)                |                                         |                                          |                                               |
| <b>Temporary Front-loader Container Collection:</b> |                                         |                                          |                                               |
| Temp 1 Yard (on call, per pickup)                   |                                         |                                          |                                               |
| Temp 2 Yard (on call, per pickup)                   |                                         |                                          |                                               |
| Temp 4 Yard (on call, per pickup)                   | 1                                       | 1                                        |                                               |
| Temp 6 Yard (on call, per pickup)                   | 2                                       | 2                                        | 4                                             |
| Temp 8 Yard (on call, per pickup)                   | 1                                       | 1                                        | 1                                             |
| <b>Non-compacted Service:</b>                       |                                         |                                          |                                               |
| 1-10 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        |                                               |
| 1-12 Cu Yd (on call per pickup)                     | 4                                       | 11                                       | 1                                             |
| 1-15 Cu Yd (on call, per pickup)                    | 3                                       | 3                                        | 4                                             |
| 1-20 Cu Yd (on call, per pickup)                    | 3                                       | 3                                        | 5                                             |
| 1-25 Cu Yd (on call, per pickup)                    | 24                                      | 24                                       | 60                                            |
| 1-30 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        | 1                                             |
| 1-35 Cu Yd (on-call, per pickup)                    |                                         |                                          |                                               |
| 1-40 Cu Yd (on call, per pickup)                    | 7                                       | 7                                        | 24                                            |
| <b>Compacted Service:</b>                           |                                         |                                          |                                               |
| 1-10 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        | 3                                             |
| 1-15 Cu Yd (on call, per pickup)                    |                                         |                                          |                                               |
| 1-20 Cu Yd (on call, per pickup)                    | 11                                      | 11                                       | 14                                            |
| 1-25 Cu Yd (on call, per pickup)                    | 8                                       | 8                                        | 27                                            |
| 1-30 Cu Yd (on call, per pickup)                    | 16                                      | 16                                       | 31                                            |
| 1-40 Cu Yd (on call, per pickup)                    | 5                                       | 5                                        | 6                                             |
| <b>Drop Box Temp:</b>                               |                                         |                                          |                                               |
| 1-10 Cu Yd (on call, per pickup)                    |                                         |                                          |                                               |
| 1-12 Cu Yd (on call per pickup)                     |                                         |                                          |                                               |
| 1-15 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        | 1                                             |
| 1-20 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        | 5                                             |
| 1-25 Cu Yd (on call, per pickup)                    | 3                                       | 3                                        | 5                                             |
| 1-30 Cu Yd (on call, per pickup)                    | 2                                       | 2                                        | 4                                             |
| 1-40 Cu Yd (on call, per pickup)                    | 1                                       | 1                                        | 5                                             |

**Q3.** Per Section 3.1.15.1 Garbage, Recyclables, and Organics Carts – Does the City currently have any bear-proof containers in service? If so, how many?

*A3. The City Contractor does not currently service any bear-proof containers.*

**Q4.** Per Section 3.1.23 Transition and Implementation of Contract –The selected contractor shall deliver desk-side and common area recycling bins to commercial customers as requested. How many commercial customers have already received bins through the existing program?

*A4. The current Contractor has delivered approximately 29,500 desk-side recycling boxes since June 28, 2004 and anticipates delivering another 500 during the last year of the current contract. The City has provided 58 public square containers and 214 blue slim jims to local businesses since June 28, 2004.*

**Q5.** Per Section 3.2.3.2 Containers - The selected contractor shall deliver kitchen food scraps kits to residential customers as requested. How many kitchen compost containers have already been distributed through the current contractor? (Found evidence that Republic is already distributing: <http://www.republicservices.com/site/bellevue/en/Documents/YardFood.pdf>)

*A5. The current Contractor has delivered approximately 12,500 kitchen food scrap containers since June 28, 2004. Single-family residents may request one free kitchen container per household.*

**Q6.** Per Section 4.1.3 Single-family Residence Customer Rate Reductions – Regarding discounted garbage service: Does the City of Bellevue currently have a discount program? Which utilities department policies determine eligibility and how many residents would be eligible for such a discount?

*A6. Yes, the City has a discount program, which is guided by Bellevue City Code Section 24.10. The average annual number of participants during the past few years is approximately 1,200-1,300.*

**Q7.** As Contractors develop their proposals and develop their cost models, often additional questions arise. This is especially true in proposing a contract of this size and risk. In order to give the most cost effective pricing model and qualitative proposal, would the City consider extending the question and answer period or providing a second question period?

*A7. The City will provide a second question and answer period. All questions are due to Elaine Borjeson at [eborjeson@bellevuewa.gov](mailto:eborjeson@bellevuewa.gov) by 8:00 am local time on Wednesday, May 22. Answers will be posted to the City's website on Friday, May 24<sup>th</sup> (date subject to change based on the number and type of questions submitted).*

**Q8.** We noted differing container-size information in the RFP, Draft Contract and Form 2a. Please send a complete and final list of container sizes required for each line of business (Residential, Commercial, Industrial) in each commodity type (MSW, Recycling, Organics). If this final list differs from Form 2a, please supply an updated form.

*A8. If the successful contractor is a new vendor to the City, they will potentially be taking assignment of containers that are not a typical size (e.g., 1.25-yard detachable containers or 15-yard un-compacted drop-boxes). Section 3.1.15.2 currently requires the successful contractor to "notify the City within thirty (30) days of the Date of Execution whether it intends to purchase new Detachable and Drop-Box Containers or exercise the City's option to assign the purchase of existing in-place Containers owned by the previous contractor." The City is not asking for these non-typically sized containers to be furnished in the future by the successful contractor; however, the ones in place need to be serviced, and therefore, priced out in Form 2A. That is*

*why Form 2A has more sizes of containers than is required by the successful contractor in the Contract to “furnish and install.” The City understands that there is some variability in container size and will be flexible in working under the next contract to move toward more consistency in container sizes.*

**Q9.** Form 2a requires proponents to supply both the number of containers at each single-family service level and the associated price. This request introduces two independent variables into the pricing component of the RFP. How will each variable factor into the overall pricing evaluation?

*A9. Form 2A: Single-family Residential – Cost-of-service worksheet has been revised to provide City Estimated Container Counts for Scoring, which are being supplied solely for scoring purposes. Please refer to the new Form 2A and new Form 2A Instructions, which are attached.*

**Q10.** RFP Section 3.1.6 conflicts with Draft Contract Section **3.3.12**. In the RFP, proponents are asked to describe the outreach materials they will develop, and in the contract it states that the City will develop all outreach material. Please clarify the City’s intent and the contractor’s role in the development of outreach materials.

*A10. The Contractor, at its own cost and at the direction of the City, shall have primary responsibility for developing, designing, executing, and distributing public promotion, education, and outreach programs, with the assistance and cooperation of the City. The City shall direct and oversee public education and outreach with the cooperation and assistance of the Contractor.*

**Q11.** In Draft Contract Section 3.1.3 Service to Residences on Private Roads and Driveways, please verify that it is the City’s intent that all ratepayers will subsidize the cost of collection (through the use of special vehicles and the extra time required) to service residences on private roads.

*A11. Providing service to residents on Private Roads for no additional charge is consistent with requirements in the current contract. However, drive-in charges are allowed to be charge under the draft contract (Section 3.1.3) where service is requested for Driveways, which is also consistent with the current contract. The City’s policy is to treat City customers consistently, even though road and access standards, neighborhood density, distance from transfer station, and other factors (and thus costs) vary.*

**Q12.** Please confirm that roll-off is excluded from Draft Contract Section 3.1.15.7.

*A12. Please clarify this question in the next round of questions. We are not sure what you are asking.*

**Q13.** Please confirm the City’s desire for a \$25 million performance bond. According to Republic’s surety consultants, surety companies only pay damages in the event of default (a dire situation that has never occurred in the history of Republic Services). In the case of solid waste contracts, damages encompass the difference in cost of rebid services, collection/disposal costs during the interim period, and other fees such as accounting or legal. The performance bond establishes a not-to-exceed valuation. According to Republic’s surety company, a typical bond is 15% to 25% of annual revenue. A recent example would be a bid by Miami and Montgomery counties in Ohio. This joint RFP totaled \$30 million annual revenue and the requested performance bond was \$30 million. Once the counties learned the cost to ratepayers would be more than \$100,000 per year (and that they would not realize the benefit of ratepayers’ investment, even if there were a default), the counties reduced the performance bond requirement to \$3.5 million/annually.

*A13. This question is under review and will be answered during the next question and answer period on May 24.*

**Q14.** Within the RFP: Please clarify that if our company's proposal is selected by the City, the resulting contract would be negotiated to address exceptions raised in the formal RFP submission.

*A14. The response to the RFP must be complete for all items with all questions answered, including key service enhancements and new service options. The City will choose the service package that is most beneficial to the City and its ratepayers. The City does not intend for a proponent's proposal to be a starting point of negotiations, but rather expects the successful proponent to execute the draft contract, with revisions based only on selected key service enhancements, selected new service options, changes based on RFP Addenda, or other revisions that the City believes are in the best interests of the City and its customers.*

**Q15.** Page 5 of the contract, under definitions: Please confirm that the list of Recyclables would not be expanded without the Contractor's approval.

*A15. As operational or recycling processing improvements are made, the Contractor agrees to expand the defined list of Recyclables, subject to prior written approval by the City. Any material processed as a Recyclable at the Recyclables processing facility used by the Contractor or collected as a Recyclable by the Contractor or by another division of the Contractor's parent corporation within King, Snohomish, or Pierce Counties will automatically be included as a material that is Recyclable under the terms of the Contract, and preparation requirements shall be agreed upon in writing by the City and the Contractor, based on such requirements used by cities in those three counties. In other words – if you are recycling it for another jurisdiction or territory, then we expect that you will recycle it for the City at our request.*

**Q16.** Page 11 of the contract, under section 3.1.10: Would the City consider 12 pm as the notification deadline requiring same day service of customers?

*A16. No. The current contract allows customers to notify the contractor by 6:00 pm for same day collection, and a change to an earlier time would be a degradation in service level. The 6:00 pm deadline accommodates customers who do not discover that their garbage, recyclables, or organics collection was missed until they get home from work.*

**Q17.** Within the RFP, Section 3.1.4 financial statements: Is it permissible to provide a web link to our financial statements in lieu of submitting hundreds of pages of financial statements?

*A17. Yes, so long as each member of the City's evaluation committee has easy access to the website. Proponents may also provide electronic copies on disk or thumb-drive – so long as they are clearly marked as to what is included.*

**Q18.** The City has elected to not sign the new King County solid waste ILA. What disposal rate should the contractor use to determine the disposal fee?

*A18. The ILA expires on June 30, 2028. The new contract (if the City opts to extend for seven years) would also expire on June 30, 2028. Proponents should use the King County disposal fee of \$120.17 in their rates. In accordance with Section 4.3.2 Periodic Adjustments – if the King County disposal fee charged to the City changes, then the disposal fee component of the rates charged to customers will be adjusted, based on container content weights specified by the successful contractor in its proposal or as modified in accordance with Section 3.1.29 Container Weight Review and Modification.*

**Q19.** In Section 3.2.5.2 Containers: Is the City or its franchisee providing desk-side containers as required in this section? If so, how many are currently in use? How many are expected to be used under this Contract? Is the City willing to establish a reasonable limit on the number of free desk-side containers?

*A19. The current contract provides cardboard desk-side containers to commercial accounts. Under the current contract, the Contractor has distributed approximately 29,500 cardboard desk-side containers since June 28, 2004, and anticipates delivering another 500 during the last year of the current contract. The containers will stay in place under the terms of the new contract. The successful contractor will continue to be responsible for distribution of desk-side containers to commercial tenants requesting them. The City is looking to the proponents to use their best judgment, based on their experience in similar sized jurisdictions, to calculate how many desk-side containers they will need to keep on-hand for distribution on an on-going basis.*

**Q20.** In Section 3.2.5.2 Containers: Regarding the reference to 50 containers suitable for commercial customer common areas, what type of containers are these? Where are these containers located? What is the current service frequency?

*A20. Historically, common area containers were the public square containers that can be observed around the City; however, in recent years, 23-gallon slim jims have become the container of choice for most businesses setting up or expanding their recycling since slim jims are popular in employee break rooms, cafeterias, and copy rooms. For purposes of the new contract, the City common area containers would be 23-gallon slim jims. These containers are not serviced by the successful contractor, but used internally by a business to collect recyclables, which are then dumped into the larger recycling containers by the businesses' janitorial staffs for collection by the successful contractor. These containers are used to get a business started – as an incentive – and are not expected to cover the entire internal need a business may have. A mix of green and blue containers are generally needed.*

**Q21.** In section 3.3.2.1 Enhanced Customer Service Opportunities: Does the City have any expectations regarding the physical size and/or locations of the auxiliary service sites?

*A21. No. The City is looking to the proponents to propose what they believe will meet the goals set forth in Section 3.3.2.1 Enhanced Customer Service Opportunities and the spirit of what is described.*

**Q22.** Since commercial recycling is considered to be handled on the open market, can Bellevue provide a garbage rate that **is not** inclusive of the 'embedded' recycling costs? Some businesses may not need to partake in: free desk side containers, free front of the house containers, weekly recycling service, contractor fees and performance fees, free containers cleanings, informationals (generally provided free from open market recyclers anyway), among many others. These customers should have the right to opt out of the contracted rate, therefore seeing a reduction in their garbage cost. The service is not free and if a business currently chooses to work with an outside recycling provider for free, they are still paying the increased cost in the garbage rate for embedded recycling services. This is something that needs to be addressed. Will the city offer a rate variance to those commercial customers that recycle through commercial recycling companies that are not under contract with the city?

*A22. No. The current contract includes these services and removing them would be a degradation in service level.*

**Q23.** With a goal of reducing garbage as much as possible, the City controls what items go into which waste stream. If the company would allow for an opt out of the City embedded recycling service, this could allow open market recyclers to enter the market and potentially start collecting items that are not currently on this list. Would the City not view this as an instrumental way to allow for creativity in reducing garbage?

*A23. No. The current contract includes these services and removing them would be a degradation in service level. Bellevue commercial customers have received embedded recycling collection for more than eight years, while still allowing private recyclers to offer specialized services and/or purchase large quantities of recyclables from large generators. Embedded rates have not been a barrier, and open market recyclers are successfully operating within the City currently.*

**Q24.** Consistently, we have seen customers with much greater garbage volumes participating in a 'free' service. This service does not effectively address the customer needs and it makes it very hard for open market businesses to compete with the 'proper' diversion levels, because the customer is left to believe they are getting a 'free' service. With the #1 priority being the rate payer in Bellevue, isn't it best to let the market dictate best diversion rates on a case by case basis as opposed to flooding the market with "free" 96 gallon totes for organics?

*A24. The RFP contains new commercial organics services that will be priced separately, and the City will make a decision whether or not to include these services in the next contract based on the best interests of the City and its ratepayers. The City has and will continue to consider a number of factors including ratepayer interests and diversion levels as it proceeds through the procurement process.*

**Q25.** How are you planning to address contamination in a "free" 96 gallon container for food waste? "Free" service incentivises customers to take part in the service, but perhaps not effectively use the container. Since garbage would be at such a high cost to offset the "free" cost of a 96 gallon food waste recycling cart, this may incentivise the customer to fill the container with garbage, but leave the top full of good, clean organic material. This has happened in other areas.

*A25. If this new service is adopted by the City, the successful contractor will provide collection of organics from any requesting Multifamily Complex or Commercial Customer, subject to that Customer's continued compliance with material preparation requirements. The contractor has the opportunity to educate customers on proper materials preparation and/or to reject contaminated or oversized organics containers. This strategy has worked well in the single family sector.*

**Q26.** How often do you plan to allow a pick up on a "free" 96 gallon service and how many "free" containers can a customer request? Again, these decisions can greatly effect open market investment and opportunities to continue to develop and pursue customer relationships in the City of Bellevue.

*A26. The alternative for the embedded 96-gallon organics collection would be once a week per customer account if adopted, which is the same service level currently received by the single-family residential customers.*

**Q27.** One of the biggest deterrents to growing organics recycling on a commercial scale in Bellevue was the 150% 'free embedded' recycling service. Example: If a customer has a 4yd garbage container, they are given a 6yd recycling container for free (or subsidized) within the garbage rate. Most likely, the business will need / use all 6yds of the recycling service. An effective organics recycling program would focus on reducing garbage volumes by a minimum of 50%. In this scenario, the garbage would be reduced to 2 yds, which in turn would reduce the

recycling service to 3yds. Remember, the customer still needs 6yds of service. The cost to keep the 6yds of recycling service drastically out weighs the cost savings of composting. If this scenario does not take effect, composting is a great way to reduce cost and reduce garbage. How does the City plan on addressing this? If it is maintained as is in the RFP, diversion of organics will continue to be very difficult. Cedar Grove Organics Recycling believes moving to unlimited commercial recycling (mixed paper, etc.) will remove the current economic barrier that exists under the current 150% (limited) system.

*A27. The City recognizes this deterrent and unlimited commercial recycling will be separately priced out as required on Proposal Form 2A and may or may not be selected for inclusion in the final Contract.*

**Q28.** When state law claims that waste is considered garbage, unless 90+% of the material is recycled, why is the City allowing for a 20% contamination rate for residential organics? This doesn't meet any local or state laws and needs to be addressed. Most composters accept zero contamination. Can and will the city address this issue prior to signing a new contract?

*A28. The City has provided single-family residential organics collection since 2004 and never had a truckload rejected at the organics processing facility. If contamination became an issue, the City would work with the contractor to educate customers and resolve the problem. The draft contract addresses the contamination levels at which contractor actions are triggered for corrective tags and/or non-collection as source-separated materials. These standards are different than the standard applied to an entire truck load delivered to a processing facility. As an extreme example, one 20% contaminated cart in an entire truckload of otherwise clean materials might well result in a 0.1% truckload contamination level.*

**Q29.** Asked at Mandatory Vendor Pre-proposal Conference: RFP Section 2.19 Proposal Evaluation – Are you changing the rate evaluation scoring? Is it still 80% price and 20% other?

*A29. The breakdown between price and qualitative elements is not changing, it will remain 80 points for price and 20 points for other identified items; however, how the Proposal Total will be determined from the information supplied on Form 2A will be specifically defined in Addendum #2.*

End Addendum #1